

Chapter = Marginal Costing

Topic to be Cover

- ① Meaning of Marginal Costing (Done)
- ② Basic format of Marginal Costing (Done)
- ③ Contribution (Done)
- ④ P/V Ratio / Profit Volume Ratio (Done)
- ⑤ Break Even point (Done)
- ⑥ Desire profit (Done)
- ⑦ Margin of Safety (Done)
- ⑧ How to calculate P/V Ratio if two yr sale and profit given (Done)

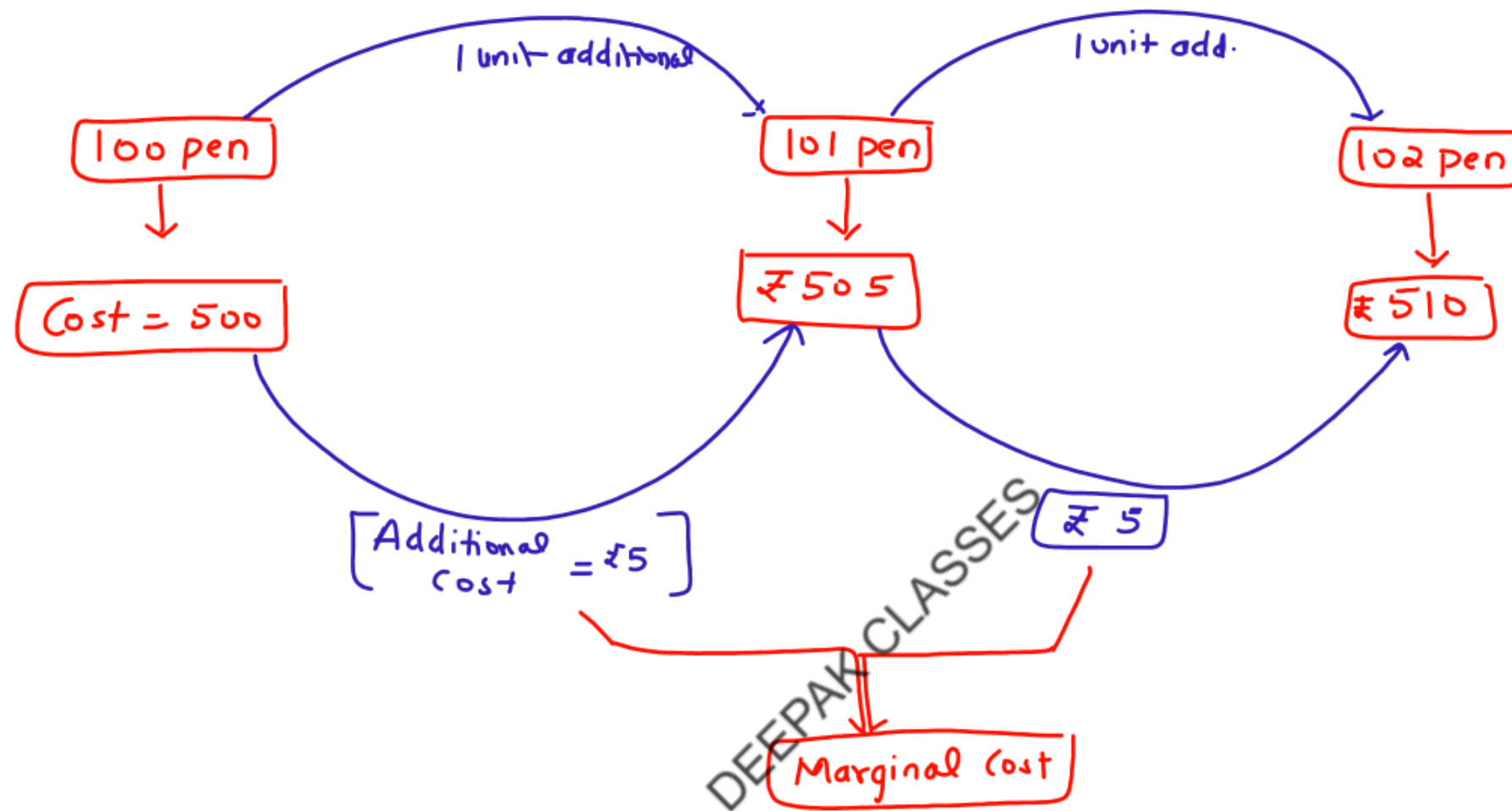
DEEPAK CLASSES

Meaning of Marginal Costing

- ① Marginal Costing is the Technique of Costing.
- ② Marginal Costing is the **additional cost** that is incurred for producing one additional unit of the product
- ③ Therefore the **Cost of one additional unit** incurred are known as **Marginal Cost.**
- ④ Marginal Cost is also known as Variable Cost. In another word Marginal Cost is part of Variable Cost
- ⑤ Marginal Costing help in **decision Making.**

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Ex ABCLTD \Rightarrow ("Pen Manft")



Har ek additional unit Banane par, Jo additional Cost Incurred hoti hai us Additional Cost ko Marginal Cost khte hai

Basic format of Marginal Costing

Statement of Profit

Particulars	₹
Sale	XXXX
less: Variable Cost	(XXXX)
CONTRIBUTION	XXXX
less:- Fixed Cost	(XXXX)
PROFIT Loss	XXXXX

Ex 11

Sale = 10,00,000

Unit = 20,000 unit

Variable Cost = 30/unit

Fixed Cost = 150,000

Find profit/loss & Contribution

Particular	₹
Sale	10,00,000
less:- Variable Cost [20,000 x 30]	(600,000)
Contribution	400,000
less: Fixed Cost	(150,000)
PROFIT/LOSS	250,000

Meaning of Contribution

① Contribution is that portion of Sale Revenue after Cover the

Variable Cost

② In another word, Contribution is the

Amount to the Coverage of

Fixed Cost

Ex

RAZA Halwai

Samose = 100 per day

Sale = $100 \times 10 = 1000$

Variable = $100 \times 6 = 600$

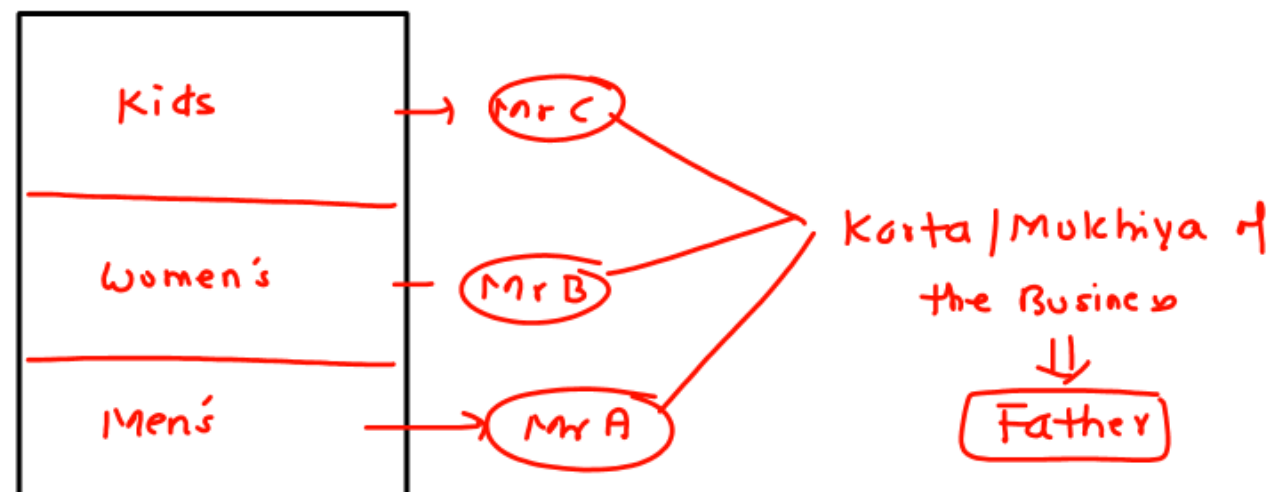
Contribution

400

Portion

Ex

Family Business \Rightarrow Garment shop



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	<u>Sale - 1 month</u>	<u>Variable Exp</u>
Mr A	100,000	50,000
Mr B	150,000	80,000
Mr C	200,000	120,000

Contribution

50,000

70,000

80,000

(Contribution to the Father)

200,000

Contribution

Rent - electricity
shop Bill

50k - 10k

= 140,000

PROFIT

Relation

$$\text{₹ Contribution} = \text{₹ Sale} - \text{₹ Variable Cost}$$

$$\text{Contribution} - \text{Fixed Cost} = \text{PROFIT}$$

$$\text{Contribution} = \text{Profit} + \text{Fixed Cost}$$

$$\text{Contribution} = -\text{loss} + \text{Fixed Cost}$$

$$\begin{array}{l} \text{Contribution} \\ \text{per unit} \end{array} = \begin{array}{l} \text{Sale} \\ \text{per unit} \end{array} - \begin{array}{l} \text{Variable Cost} \\ \text{per unit} \end{array}$$

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Profit - Volume Ratio | P.V Ratio

P/V Ratio means Contribution as a percentage of Sale

Contribution, Sale ka kitne % hai usko hum P/V Ratio khte hai

$$\begin{array}{r} \text{Sale} = 20,000 \\ (-) \text{V.C } 75\% = (15,000) \\ \hline \text{Contribution} \quad 5,000 \end{array}$$

% = P/V Ratio

DEEPAK CLASSES

$$\text{P/V Ratio} = \frac{\text{Contribution}}{\text{Sale}} \times 100$$

$$\begin{aligned} \text{P/V Ratio} &= \frac{5,000}{20,000} \times 100 \\ &= \boxed{25\%} \end{aligned}$$

$$\begin{array}{r} \text{Sale} - \text{Variable Cost} = \text{P/V Ratio} \\ \text{Ratio} \quad \quad \quad \text{Ratio} \\ 100\% - 75\% = 25\% \end{array}$$

Ex 3/11

$$\text{Sale} = 10,00,000$$

$$\text{VC} = 600,000$$

$$\text{FC} = 150,000$$

Find ① Contribution ④ V/c Ratio

② P/v Ratio,

③ Profit/loss

① Statement of profit

Sale	=	10,00,000
(-) Variable cost	=	(600,000)
Contribution		<hr/> 400,000
(-) Fixed cost		(150,000)
Profit		<hr/> <hr/> 250,000

$$\text{② P/v Ratio} = \frac{\text{Cont}}{\text{Sale}} \times 100$$

$$= \frac{4L}{10L} \times 100$$

$$= \boxed{40\%}$$

②

DEEPAK CLASSES

$$\text{100\%} - \text{P/v Ratio} = \text{V/c Ratio}$$
$$100\% - 40\% = \text{V/c Ratio}$$
$$\boxed{\text{V/c Ratio} = 60\%}$$

or

$$\text{Variable Cost Ratio} = \frac{\text{Variable Cost}}{\text{Sale}} \times 100$$
$$= \frac{6L}{10L} \times 100 = \boxed{60\%}$$

Break - even - point

B.E.P means that level of output at which the total Contribution is just sufficient to cover the Fixed Cost. In simple word B.E.P is that level of output / Amount where **NO PROFIT NO LOSS** situation is arise.

Kitne unit Sale kare (ya) Kitne Amount ki Sale Kare jisse Humko
No profit No loss ho.

$$B E P (\text{unit}) = 50,000$$

$$B E P (\text{Amt}) = 500,000$$

Ex

$$\text{Sale / unit} = ₹10$$

$$\text{V.C / unit} = ₹6$$

$$\text{Fixed Cost} = ₹200,000$$

Find the profit/loss at different level of output

	40000 unit	50,000 unit	60,000 unit
Sale @ 10/unit	400,000	500,000	600,000
less:- Variable Cost @ 6/unit	(240,000)	(300,000)	(360,000)
Contribution @ 4/unit	160,000	200,000	240,000
less:- Fixed Cost	(200,000)	(200,000)	(200,000)
PROFIT / LOSS	(40,000)	Nil	40,000

Break even point (unit) (Amount)

AT BEP

$$\text{Total Contribution} = \text{Fixed Cost}$$

$$\text{Sale/unit} = ₹ 10$$

$$\text{V.C/unit} = \frac{₹ 6}{}$$

$$\text{Cont/unit} = \frac{₹ 4}{}$$

$$\text{Total Contribution (₹)} = \text{Total unit} \times \text{Cont/unit}$$

$$\frac{\text{Fixed Cost}}{\text{Cont/unit}} = \text{Total unit (BEP)}$$

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Ex

$$\text{Cont/unit} = 4$$

$$\text{Fixed Cost} = 200,000$$

$$\text{BEP (unit)} = \frac{\text{FC}}{\text{Cont/unit}} = \frac{200,000}{4} = \boxed{50,000 \text{ unit}}$$

Ex 11

$$\text{Sale (BEP)} \times \text{P/v Ratio} = \text{Total Contribution}$$

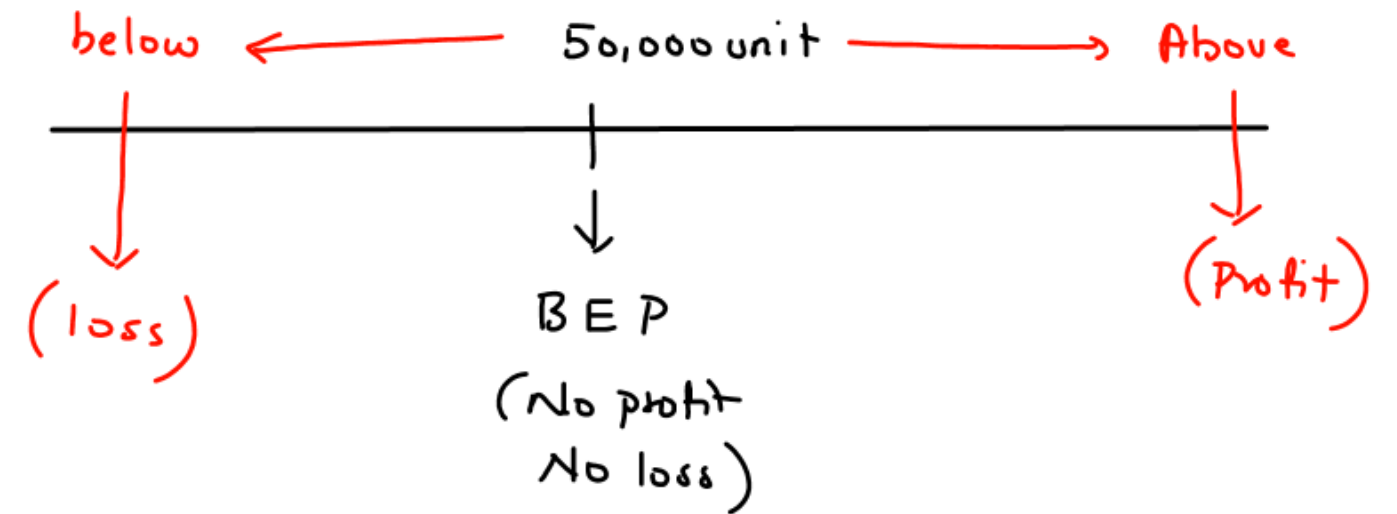
$$\text{Sale (BEP)} \times \text{P/v Ratio} = \text{Fixed Cost}$$

$$\text{BEP (₹)} = \frac{\text{Fixed Cost}}{\text{P/v Ratio}}$$

$$\text{BEP (₹)} = \frac{200,000}{40\%}$$

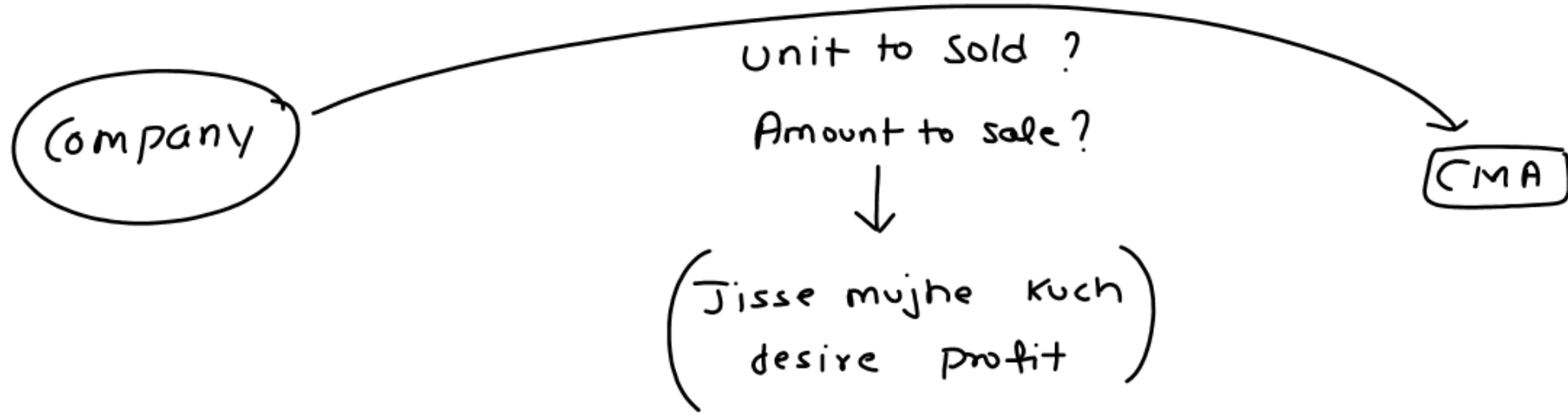
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$$\text{(Break even Sale)} = \boxed{500,000}$$



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Unit to be sold / Amount of sale to earn desire profit



- ① Kitni unit sale karu jisse hum desire profit kama sake
- ② Kitne amount ki sale karu jisse hum desire profit kama sake

Ex

$$\left. \begin{array}{l} \text{Sale/unit} = 20 \\ \text{v.c/unit} = 16 \end{array} \right\} \rightarrow \text{Cont/unit} = 4$$

$$\text{desire profit} = 40,000$$

$$\text{Fixed Cost} = 200,000$$

$$P/V = \frac{\text{Cont}}{\text{Sale}} \times 100 = \frac{4}{20} \times 100 = \boxed{20\%}$$

$$\begin{array}{l} \text{Desire Sale} = \\ \text{(sale to earn} \text{₹)} \\ \text{desire profit)} \end{array} = \frac{\text{Fixed Cost} + \text{Desire profit}}{P/V \text{ Ratio}}$$

$$\begin{array}{l} \text{Desire Sale} = \\ \text{(sale to earn} \text{unit)} \\ \text{desire profit)} \end{array} = \frac{\text{Fixed Cost} + \text{Desire profit}}{\text{Cont./unit}}$$

$$T.C = 240,000$$

$$P/V \text{ Ratio} = 20\%$$

$$\text{Sale} \times P/V \text{ Ratio} = \text{Total Contribution}$$

$$\text{Sale} \times 20\% = 240,000 \text{ (FC + Profit)}$$

$$\underline{\text{Sale}} = \frac{240,000}{20\%}$$

$$\boxed{\text{Sale} = 1,200,000}$$

DEEPAK CLASSES

Ex 11

$$\left. \begin{array}{l} \text{Sale/unit} = 50 \\ \text{V.C/unit} = 30 \end{array} \right\} 20, \text{ P/V} = \frac{20}{50} \times 100 \\ = 40\%$$

$$\text{Fixed Cost} = 500,000$$

$$\text{Desire profit} = 150,000$$

① Desire unit to be sold

② Amt of sale to earn
desire profit

$$\begin{aligned} \text{① Unit to sold} &= \frac{\text{FC} + \text{D.P}}{\text{Cont/unit}} \\ &= \frac{500,000 + 150,000}{20 \text{ unit}} \\ &= \boxed{32500 \text{ unit}} \end{aligned}$$

$$\begin{aligned} \text{② Sale to earn desire profit} &= \frac{\text{FC} + \text{DP}}{\text{P/V Ratio}} \\ &= \frac{5L + 1.5L}{40\%} \\ &= \frac{650,000}{40\%} \\ &= \boxed{16,25,000} \end{aligned}$$

DEEPAK CLASSES

Margin of safety (Mos)

Margin of safety (Mos) mean that sale which are over and above the
Break even sale | Break even Point

Ex

$$\text{Sale/unit} = 10$$

$$\text{VC/unit} = \underline{6}$$

$$\text{Cont/unit} = \underline{₹4}$$

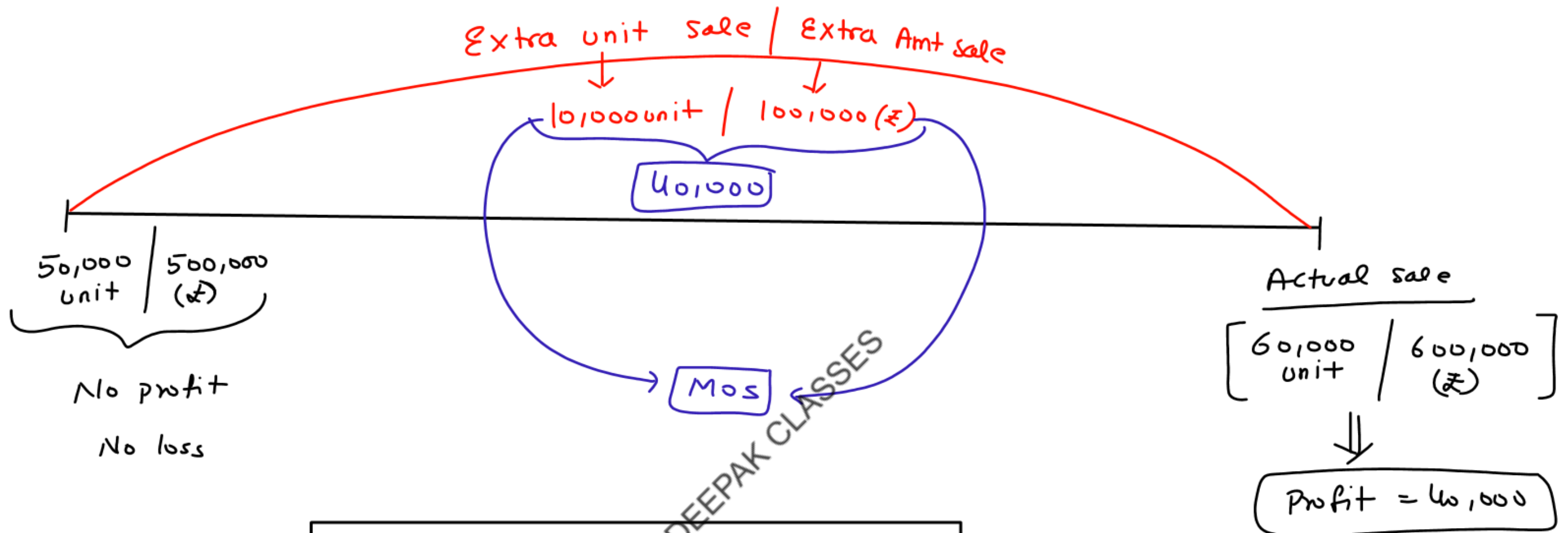
$$\text{Fixed Cost} = 200,000$$

$$\begin{aligned} \text{BEP (unit)} &= \frac{\text{FC}}{\text{Cont/unit}} = \frac{200,000}{4} \\ &= \boxed{50,000 \text{ unit}} \end{aligned}$$

let Assume Company sold 60,000 unit

DEEPAK CLASSES

$$\begin{aligned} \text{Total Cont. (60,000} \times 4) &= \text{₹ } 240,000 \\ \text{Less:- Fixed Cost} &= \underline{(200,000)} \\ \text{Profit} &= \underline{40,000} \end{aligned}$$



$$\text{Mos} = \text{Sale} - \text{BFS}$$

₹

$$10,000 \text{ unit} = 60,000 \text{ unit} - 50,000 \text{ unit}$$

$$100,000 = 600,000 - 500,000$$

$$\begin{array}{rcl}
 \text{Unit} & \times & \text{Cont/unit} & = & \text{Total Cont.} \\
 60,000 & \times & ₹4 & = & ₹240,000 \\
 50,000 & \times & ₹4 & = & ₹200,000 \\
 \hline
 10,000 & \times & ₹4 & \longrightarrow & \text{Profit } ₹40,000
 \end{array}$$

$$\text{PROFIT} = \text{MOS (unit)} \times \text{Cont/unit}$$

$$₹40,000 = 10,000 \text{ unit} \times ₹4$$

$$\text{MOS (unit)} = \frac{\text{Profit}}{\text{Cont/unit}}$$

OR

$$\text{MOS (₹)} = \frac{\text{Profit}}{\text{P/V Ratio}}$$

How to Calculate P/V Ratio if two year sale and profit is given

	Sale	Profit
1st yr	5L	50k
2nd yr	8L	90k

Change in Sale: 5L to 8L (3L)
Change in Profit: 50k to 90k (40k)

$$P/V \text{ Ratio} = \frac{\text{Change in profit}}{\text{Change in sale}} \times 100$$

$$= \frac{40,000}{300,000} \times 100$$

$$= \boxed{13.33\%}$$

DEEPAK CLASSES

All Formula's

$$\textcircled{1} \quad \text{Sale} - \text{VC} = \text{Contribution}$$

$$\textcircled{2} \quad \left. \begin{array}{l} \text{Sale} = 100\% \\ \text{VC} = 60\% \end{array} \right\} \rightarrow \text{Cont} = 40\%$$

$$\textcircled{3} \quad \text{Fixed Cost} + \text{Profit} = \text{Contribution}$$

$$\textcircled{4} \quad \text{P/v Ratio} = \frac{\text{Cont}}{\text{Sale}} \times 100$$

$$\textcircled{5} \quad \text{V/c Ratio} = \frac{\text{V.C}}{\text{Sale}} \times 100$$

$$\textcircled{6} \quad \text{BEP (unit)} = \frac{\text{Fixed Cost}}{\text{Cont/unit}}$$

$$\textcircled{7} \quad \text{BEP (₹) / BES} = \frac{\text{Fixed Cost}}{\text{P/v Ratio}}$$

$$\textcircled{8} \quad \text{Desire Sale (unit)} = \frac{\text{FC} + \text{D.P}}{\text{Cont/unit}}$$

$$\textcircled{9} \quad \text{Desire Sale (₹)} = \frac{\text{FC} + \text{D.P}}{\text{P/v Ratio}}$$

$$\textcircled{10} \quad \text{MOS} = \frac{\text{Total Sale} - \text{BES}}{\text{Total Sale}}$$

$$\textcircled{11} \quad \left. \begin{array}{l} \text{Total Sale} = 100\% \\ \text{BES} = 70\% \end{array} \right\} \rightarrow \text{MOS} = 30\%$$

$$\textcircled{12} \quad \text{MOS (unit) (₹)} = \frac{\text{Profit}}{\text{Cont/unit}} \quad \left| \quad \frac{\text{Profit}}{\text{P/v Ratio}}$$

$$\textcircled{13} \quad \text{P/v Ratio} = \frac{\text{Change in profit}}{\text{Change in Sale}} \times 100$$

Statement of profit

	10,000	15000	20,000
Sale @ 10/unit	100,000	150,000	200,000
Less: V.C @ 6/unit	(60,000)	(90,000)	(120,000)
Contribution @ 4/unit	40,000	60,000	80,000
Less:- Fixed Cost	(45,000)	(45,000)	(45,000)
Profit/loss	(5,000)	15,000	35,000
Profit/unit	(0.5)/unit	1/unit	1.75/unit

Q5

① $BEP (\text{₹}) = \frac{\text{Fixed Cost}}{P/v \text{ Ratio}}$

$= \frac{4L}{50\%}$

$= \boxed{800,000}$

② $MOS (\text{₹}) = \frac{\text{Profit}}{P/v \text{ Ratio}}$

$= \frac{4L}{50\%}$

$= \boxed{800,000}$

WN-1

Statement of profit

Sale	1600,000
(-) Variable Cost	(800,000)
Contribution	800,000
(-) Fixed Cost	(400,000)
Profit	400,000

DEEPAK CLASSES

WN-2

$P/v \text{ Ratio} = \frac{8L}{16L} \times 100$

$= \boxed{50\%}$

06

$$\text{Contribution @ 5/unit} = \text{₹ } 500,000$$

(1L x 5)

$$\begin{array}{r} \text{less:- Fixed Cost} \\ \hline \text{Profit} \end{array} = \text{₹ } \begin{array}{r} (300,000) \\ \hline 200,000 \end{array}$$

07

$$\begin{aligned} \text{BEP (unit)} &= \frac{\text{FC}}{\text{Con/unit}} \\ &= \frac{100,000}{5} = \boxed{20,000 \text{ unit}} \end{aligned}$$

$$\begin{aligned} \text{BEP (₹)} &= \frac{\text{FC}}{\text{P/v Ratio}} = \frac{1L}{25\%} \\ &= \boxed{400,000} \end{aligned}$$

08 (I)

$$\begin{aligned} \text{SP/unit} &= 100 \\ \text{(-) VC/unit} &= \underline{(60)} \\ \text{Con/unit} &= \underline{40} \end{aligned}$$

$$\text{P/v Ratio} = \frac{40}{100} \times 100 = 40\%$$

$$\begin{aligned} \text{BEP} &= \frac{120,000}{40\%} \\ &= \boxed{\text{₹ } 300,000} \end{aligned} \quad \left| \quad \begin{aligned} &\frac{120,000}{40} \\ &= \boxed{3000 \text{ unit}} \end{aligned}$$

$$\text{II} \quad \text{Con/unit} = 80 - 60 = \boxed{20/\text{unit}}$$

$$\begin{aligned} \text{New BEP} &= \frac{120,000}{20} \\ &= \boxed{6000} \end{aligned} \quad \left| \quad \begin{aligned} &\frac{120,000}{25\%} \\ &= \boxed{480,000} \end{aligned}$$

$$\text{P/v} = 25\%$$

DEEPAK CLASSES

09

$$\begin{aligned} \text{(i) P/V Ratio} &= \text{Sale Ratio} - \text{V.C Ratio} \\ &= 100\% - 60\% \\ &= \boxed{40\%} \end{aligned}$$

Statement of profit

$$\begin{aligned} \text{Contribution} &= 80,000 \\ &[200 \times 40\%] \end{aligned}$$

$$\begin{array}{r} \text{(-) Fixed Cost} = \underline{60,000 \text{ B/F}} \\ \text{Profit} = \underline{\underline{20,000}} \end{array}$$

$$\text{Fixed Cost} = 60,000$$

Sale to earn
desire profit
(₹)

$$= \frac{FC + D.P}{P/V \text{ Ratio}}$$

$$= \frac{60,000 + 50,000}{40\%}$$

$$= \frac{110,000}{40\%}$$

$$= \boxed{275,000}$$

DEEPAK CLASSES

Q10
①

$$BEP (\text{₹}) = \frac{FC}{P/V \text{ Ratio}}$$

$$20,000 = \frac{8000}{P/V \text{ Ratio}}$$

$$P/V \text{ Ratio} = \frac{8000}{20,000} \times 100$$

$$P/V \text{ Ratio} = 40\%$$

$$\text{Desire Sale} = \frac{FC + \text{Desire profit}}{P/V \text{ Ratio}}$$

$$40,000 = \frac{8000 + D.P.}{40\%}$$

$$40,000 \times 40\% = 8000 + D.P.$$

$$16000 - 8000 = D.P.$$

$$\text{Desire profit} = 8000$$

②

$$\text{Sale price} = 100/\text{unit}$$

$$\text{less:- Reduce by} = \frac{10}{10\%}$$

$$\text{Selling price} \underline{90/\text{unit}}$$

$$\text{Sale/unit} = 90$$

$$\text{V.C/unit} = (60)$$

$$\text{Cont/unit} = \underline{30}$$

$$\begin{aligned} \text{New P/V Ratio} &= \frac{30}{90} \times 100 \\ &= \boxed{33.33\%} \end{aligned}$$

$$\begin{aligned} \text{New B.E.P} &= \frac{\text{FC}}{\text{P/V Ratio}} \\ &= \frac{8000}{33.33\%} \\ &= \boxed{24000} \end{aligned}$$

(11)

$$\begin{aligned} \text{IMOS}(\bar{r}) &= \frac{\text{Profit}}{\text{P/V Ratio}} \\ &= \frac{50k}{50\%} = \boxed{\text{₹}100,000} \end{aligned}$$

WN

$$\begin{array}{rcl} \text{Sale} & = & 3L \\ (-) \text{V.C} & = & (1.5L) \\ \hline \text{Contribution} & = & 1.5L \\ (-) \text{FC} & = & (1L) \\ \hline \text{Profit} & = & \underline{50k} \end{array} \quad \left(\text{P/V Ratio} = 50\% \right)$$

DEEPAK CLASSES

Q12

$$\text{Cont/unit} = 60 - 40$$

$$= \boxed{20 \text{ unit}}$$

$$\text{Fixed cost} = 21 - 501k$$

(cash)

$$= \boxed{150,000}$$

$$\text{BEP (unit)} = \frac{150,000}{20} = \boxed{7500 \text{ unit}}$$

$$\text{BEP (\text{₹})} = \frac{150,000}{33.33\%} = \boxed{450,000}$$

Q13

$$\text{① BEP (\text{₹})} = \frac{\text{FC}}{\text{P/V Ratio}} = \frac{585,000}{45\%} = \boxed{1300,000}$$

$$\text{② MOS} = \frac{\text{Profit}}{\text{P/V Ratio}}$$

$$33.33\% = \frac{\text{Profit}}{45\%}$$

DEEPAK CLASSES

$$\text{Profit} = 33.33\% \times 45\%$$

$$= \boxed{15\%} \text{ on Sale}$$

let the sale be x

$$\text{Profit} = \left(\frac{15}{100} \times x \right) = \boxed{0.15x}$$

Q14

$$\text{Sale (Volume)} = \frac{FC + D.P}{P/V \text{ Ratio}}$$

$$x = \frac{585000 + 0.15x}{45\%}$$

$$45\% \text{ of } x = 585000 + 0.15x$$

$$0.45x - 0.15x = 585000$$

$$0.30x = 585000$$

$$x = \frac{585000}{0.30}$$

$$\text{Sale}(x) = \text{£}19,500,000$$

$$\text{Profit} = 1950000 \times 15\% = 292500$$

Sale	900,000	700,000
Profit	50,000	(50,000)

DEEPAK CLASSES

$$P/V \text{ Ratio} = \frac{\text{Change in profit}}{\text{Change in Sale}} \times 100$$

$$= \frac{-50,000 - 50,000}{700,000 - 900,000} = \frac{100,000}{+200,000} \times 100$$

$$= \frac{100}{200} \times 100 = \boxed{50\%}$$

Q15

30,000 unit

Sale @ 40/unit	= ₹ 1200,000
(-) V.C @ 30/unit	= (900,000)
	300,000
Cont @ 10/unit	= 300,000
less:- Fixed Cost	(200,000) → B/F
Profit	100,000

Total Fixed Cost = 200,000 + 300,000
= 500,000

New Variable Cost per unit = 30 - 5
= 25/unit

$$\text{Sale} = \frac{\text{FC} + \text{Desire profit}}{\text{P/V Ratio}}$$

$$1200,000 = \frac{500,000 + 100,000}{\text{P/V Ratio}}$$

$$\text{P/V Ratio} = \frac{60}{120} \times 100$$

$$= \boxed{50\%}$$

$$\text{V.C Ratio} = 100\% - \text{P/V Ratio}$$

$$= 100\% - 50\%$$

$$= \boxed{50\%}$$

$$\text{V.C Ratio} = \frac{\text{VC}}{\text{Sale}} \times 100$$

$$50\% = \frac{25}{\text{Sale}} \times 100$$

$$\text{Sale} = \frac{25}{50} \times 100$$

$$= \boxed{50}$$

DEEPAK CLASSES

Sale = 50/unit → (B/F)

(-) V.C	25	50%
Cont.	25	50%

Q16 XYZ V.C Ratio = 80%.

P/V Ratio = 100% - 80%
= 20%

B E Sale = $\frac{FC}{P/V \text{ Ratio}}$
= $\frac{10,000}{20\%}$
= 50,000

MN Ltd Comment

lower BEP of MN Ltd is because of lower Variable Cost / Variable Cost Ratio it may increase the selling price Higher & Higher Contribution

Explanation

DEEPAK CLASSES

V.C = 70% (Assumption)

P/V = 30%

BEP = $\frac{FC}{P/V \text{ Ratio}} = \frac{10k}{30\%}$

= 33,333.33

Comprehensive Numerical Question

①

$$\begin{aligned} \text{B.E. Sale (₹)} &= \frac{\text{Fixed Cost}}{\text{P/V Ratio}} \\ &= \frac{\text{Int} + \text{Dep}}{0.40} \\ &= \frac{60\text{L} + 100\text{L}}{0.40} \\ &= \frac{160\text{L}}{0.40} \\ &= \boxed{400 \text{ lakh}} \\ &= \boxed{4 \text{ Cr}} \end{aligned}$$

Q2

Statement of profit

	Competition ^{10L}	monopoly ^{21L}
Sale (BIF)	12,37,000	4,37,000
(-) Variable Cost @ 100	(10,00,000)	(2,00,000)
Contribution	2,37,000	2,37,000
(-) Fixed Cost	37,000	37,000
Profit	2,00,000	2,00,000

Selling price per unit $\left[\frac{\text{Total Sale}}{\text{Total unit}} \right]$ 123.7/unit 218.5/unit

$$\textcircled{3} \quad \text{BEP (unit)} = \frac{\text{Fixed Cost}}{\text{Cont/unit}}$$

$$\begin{aligned} \underline{\underline{A}} \quad \text{BEP} &= \frac{20,000}{1} \\ &= \boxed{20,000 \text{ unit}} \end{aligned}$$

$$\begin{aligned} \underline{\underline{B}} \quad \text{BEP} &= \frac{20,000}{2} \\ &= \boxed{10,000 \text{ unit}} \end{aligned}$$

$\textcircled{4}$ Calculating Break Even point

	A	B	C
sale / unit	100	80	50
(-) v.c / unit	(50)	(40)	(20)
Contribution / unit	50	40	30

Contribution / unit at Break even

$$\begin{array}{ccc} 10x & 12x & 15x \\ (0.20x \times 50) & (40 \times 0.30x) & (30 \times 0.50x) \end{array}$$

At Break Even

$$\text{Contribution} = \text{Fixed Cost}$$

$$10x + 12x + 15x = 1480,000$$

$$37x = 1480,000$$

$$\boxed{x = 40,000}$$

Let x be overall Break even quantity
all 3 product

Product wise Break event point

$$A - 20\% = x \times 20\% = \boxed{0.20x}$$

$$B - 30\% = x \times 30\% = \boxed{0.30x}$$

$$C - 50\% = x \times 50\% = \boxed{0.50x}$$

$$\boxed{\text{If } x = 40,000} \rightarrow \text{overall BEP}$$

$$A - 8000 \text{ unit}$$

$$B - 12000 \text{ unit} \rightarrow \text{Product wise BEP}$$

$$C - 20,000 \text{ unit}$$

5

	<u>Old Situation</u>	<u>New Situation</u>
Pre tax profit =	100,000	120,000
(-) Tax @ 40% / 50%	(40,000)	(60,000)
Post tax profit	60,000	60,000

Extra 20k (indicated by a red arrow from 100,000 to 120,000)

$$\text{Cont / unit} = 50 - 30 = \boxed{20 \text{ unit}}$$

$$\text{More purse to be sold} = \frac{20,000}{20} = \boxed{1000 \text{ unit}}$$

DEEPAK CLASSES

6

~~$$\text{Fixed Cost} = 100,000 + 20,000$$~~

~~$$= 120,000$$~~

~~$$\text{Cont/unit} = \text{SP/unit} - \text{VC/unit}$$~~

~~$$= 600 - 0$$~~

~~$$= 600 \text{ passenger}$$~~

~~$$\text{BEP} = \frac{120,000}{600}$$~~

~~$$= 200 \text{ Ticket sold}$$~~

Wrong Answer

(Correct Ans will be discuss in scanner question)

7

Let S.P/unit

(-) V.C/unit 60%

P/V Ratio (40%)

Current year

100. $\xrightarrow{5\% \text{ } 10\% \downarrow}$

(60)

40/unit

Next year

90. 60

(60)

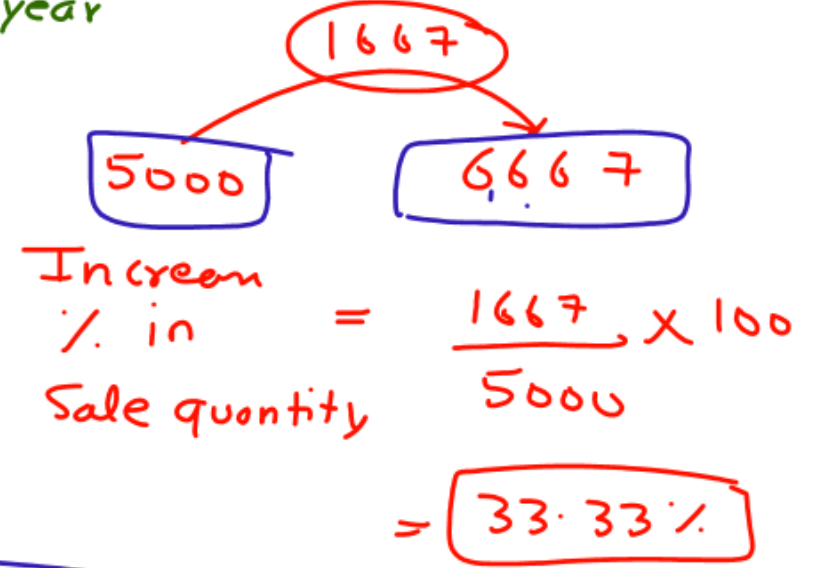
30/unit

Let 5000 unit sold in previous year

Sale (5000 x 100) = 500,000 ✓

V.C (5000 x 60) = 300,000

Contribution 200,000



Unit x Cont/unit = Total Contribution

Total unit x 30/unit = 200,000

Total unit = $\frac{200,000}{30} = 6666.7 \text{ unit}$

Let unit sold in C.Y = 8000 unit

$$\text{Sale (8000} \times 100) = \frac{\text{C.Y}}{80} \leftarrow$$

$$\text{V.C (8000} \times 60) = \underline{4,80,000}$$

$$\text{Cont.} \quad \underline{3,20,000}$$

$$\text{Sale Qty} = 33.\overline{33}\% \uparrow$$

$$\begin{aligned} \text{New sale} &= 8000 + 33.\overline{33}\% \\ \text{Qty} &= \boxed{10,666.\overline{66} \text{ unit}} \end{aligned}$$

$$\text{Sale (10,666.\overline{66} \times 90) = 9,60,000 \leftarrow$$

$$\text{V.C (10,666.\overline{66} \times 60) = \underline{6,40,000}$$

$$\text{Contribution} \quad \underline{\underline{3,20,000}}$$

$$\begin{aligned} \% \text{ increase in} \\ \text{Qty} &= \frac{2666.\overline{66}}{8000} \times 100 \\ &= \boxed{33.\overline{33}\%} \end{aligned}$$

$$\boxed{\text{Extra Sale in value} = 1,60,000}$$

$$\begin{aligned} \text{Increase in sale} \\ \text{Value} &= \frac{1,60,000}{8,00,000} \times 100 \\ &= \boxed{20\%} \end{aligned}$$

Q8

$$\text{MOS} = 20\% \text{ of sale}$$

$$\text{BEP} = 80\% \text{ of sale}$$

$$\text{P/V Ratio} = 40\% , \text{ VC/Ratio} = 60\%$$

$$\text{Fixed Cost} = 24 \text{ L}$$

$$\begin{aligned} \text{① Break Even Sale} &= \frac{\text{FC}}{\text{P/V Ratio}} \\ &= \frac{24 \text{ lakh}}{40\%} \\ &= \boxed{60 \text{ Lakh}} \end{aligned}$$

$$\begin{aligned} \text{② Total Sale} \times \text{BEP Ratio} &= \text{BES} \\ \text{Total Sale} &= \frac{60 \text{ L}}{80\%} = \boxed{75 \text{ lakh}} \end{aligned}$$

$$\begin{aligned} \text{③ MOS} &= \frac{\text{Total Sale} - \text{BES}}{\text{Sale}} \\ &= \frac{75 \text{ lakh} - 60 \text{ lakh}}{75 \text{ lakh}} \\ &= \boxed{15 \text{ lakh}} \end{aligned}$$

$$\begin{aligned} \text{④ Total Variable Cost} &= 75 \text{ lakh} \times 60\% \\ &= \boxed{45 \text{ lakh}} \end{aligned}$$

$$\begin{aligned} \text{⑤ Sale} &= 75 \text{ L} \\ (-) \text{ V.C} &= \underline{45 \text{ L}} \\ \text{Contribution} &= 30 \text{ L} \\ (-) \text{ Fixed cost} &= \underline{24 \text{ L}} \\ \text{PROFIT} &= \underline{\underline{6 \text{ L}}} \end{aligned}$$

Q9

	<u>8000 unit</u>	<u>20,000 unit</u>
Sale @ 15/unit	120,000	300,000
Loss / profit	(40,000)	80,000

Step 1

$$\begin{aligned} \text{P/V Ratio} &= \frac{80,000 - (-40,000)}{3L - 1.2L} \times 100 \\ &= \frac{80k + 40k}{3L - 1.2L} \times 100 \\ &= \frac{120,000}{180,000} \times 100 \\ &= \boxed{66.66\%} \end{aligned}$$

Step 2

$$\begin{aligned} \text{Total Contribution} &= \text{₹ } 200,000 \\ &\text{@ } 66.66\% \text{ of } 3L \\ \text{Fixed Cost} &= \text{(120,000) BIF} \\ \text{Profit} &= \underline{\underline{80,000}} \end{aligned}$$

Step 3

$$\begin{aligned} \text{BEP} &= \frac{\text{FC}}{\text{P/V Ratio}} \\ &= \frac{120,000}{66.66\%} \\ &= \boxed{180,000} \end{aligned}$$

DEEPAK CLASSES

Q10

Let the present Cost be x

" " " Profit be y

$$\text{D. Material} = 0.30x$$

$$\text{D. Wage} = 0.40x$$

$$\text{Overhead} = 0.30x$$

$$\text{Total Cost} = \underline{\underline{x}}$$

$$\text{Cost} + \text{profit} = \text{Sale}$$

$$\boxed{x + y = 1600} \text{ — eq ①}$$

Proposed Situation

$$\text{D. Material} = 0.30x + 30\% = 0.39x$$

$$\text{D. Wages} = 0.40x + 10\% = 0.44x$$

$$\text{Overhead} = \underline{0.30x} \\ \underline{1.13x}$$

$$\text{profit} = 1y - 40\%$$

$$= \boxed{0.60y}$$

$$\text{Cost} + \text{profit} = \text{Sale}$$

$$\boxed{1.13x + 0.60y = 1600} \text{ — eq ②}$$

Solving eq ① & ②

$$x + y = 1600 \text{ — } \times 1.13$$

$$1.13x + 0.60y = 1600 \text{ — } \times 1$$

DEEPAK CLASSES
Flow

$$1.13x + 1.13y = 1808$$

$$+ 1.13x + 0.60y = 1600$$

$$1.13y - 0.60y = 1808 - 1600$$

$$0.53y = 208$$

$$\boxed{y = 392.45}$$

Put the value of y in eq ①

$$x + y = 1600$$

$$x + 392.45 = 1600$$

$$x = 1600 - 392.45$$

$$x = 1207.55$$

Now,

As per present situation

$$\text{Cost (x)} = 1207.55 / \text{unit}$$

$$\text{Profit (y)} = 392.45 / \text{unit}$$

Statement of profit

	Present	Future / proposed
Sale (A)	1600	1600
(-) Cost		
D. Mat. 30%	362.265	470.9445
D. Labour 40%	483.02	531.322
Overhead 30%	362.265	362.265
Total Cost (B)	1207.55	1364.5315
PROFIT (A - B)	392.45	235.47

$$\begin{aligned} \text{Present Rate of Profit on Sale} &= \frac{392.45}{1600} \times 100 \\ &= \boxed{24.528125\%} \end{aligned}$$

$$\begin{aligned} \text{Profit on Cost} &= \frac{392.45}{1207.55} \times 100 \\ &= \boxed{32.50\%} \end{aligned}$$

2nd part

$$\text{Total Cost in Future} = 1364.53$$

$$(+)\text{ Profit @ } 32.50\% = 443.4725$$

$$\text{New selling price} = \underline{\underline{1808}}$$

Selling price should be increased by 208 unit

$$(1808 - 1600)$$

DEEPAK CLASSES

Scanner Question

~~1, 2, 3, 4, 5, 17, 18, 22~~

Q1

$$BEP = 65\% \text{ of Sale}$$

$$39 \text{ lakh} = 65\% \times \text{Sale}$$

$$\text{Sale} = \frac{39L}{65\%}$$

$$\text{Total Sale} = 60,00,000$$

(-) BEP	= (39,00,000)
MOS	<u>21,00,000</u>

$$MOS = \frac{\text{Profit}}{P/v \text{ Ratio}}$$

$$21 \text{ Lakh} = \frac{840,000}{P/v \text{ Ratio}}$$

$$P/v \text{ Ratio} = \frac{840,000}{21,00,000} \times 100$$

P/v Ratio = 40%

DEEPAK CLASSES

$$\text{Let } 40\% \text{ Capacity} = 4000 \text{ unit}$$

$$80\% \text{ Capacity} = 8000 \text{ unit}$$

$$\text{Fixed Cost (At } 40\%) = 4000 \times 40 = \boxed{160,000}$$

$$FC / \text{unit (At } 80\%) = \frac{160,000}{8000} = \boxed{20 / \text{unit}}$$

Q3

$$\begin{aligned} \text{P/v Ratio} &= \frac{\text{change in profit}}{\text{change in sale}} \times 100 \\ &= \frac{800,000 - 280,000}{40L - 27L} \times 100 \\ &= \frac{520,000}{1300,000} \times 100 \\ &= \boxed{40\%} \end{aligned}$$

WN

$$2014-15 \text{ profit} = 2015-16 \text{ profit} \times 35\%$$

$$\frac{280,000}{35\%} = \text{Profit } 2015-16$$

$$\text{Profit (2015-16)} = 800,000$$

Q4

	1000 unit	1500 unit
Sale (39/unit)	39000	58500
Profit/loss	(4550)	1950

$$\begin{aligned} \text{① P/v Ratio} &= \frac{1950 - (-4550)}{58500 - 39000} \times 100 \\ &= \frac{6500}{19500} \times 100 = \boxed{33.33\%} \end{aligned}$$

DEEPAK CLASSES

Total Contribution (58500 × 33.33%)	=	₹ 19500
(-) Fixed Cost	B/F ←	(17550)
Profit		<u>1950</u>

$$\text{Cont/unit} = \frac{19500}{1500} = 13/\text{unit}$$

$$\begin{aligned} \textcircled{\text{II}} \text{ BEP (unit)} &= \frac{\text{F Cost}}{\text{Cont/unit}} \\ &= \frac{17550}{13} \\ &= \boxed{1350 \text{ unit}} \end{aligned}$$

$$\begin{aligned} \textcircled{\text{III}} \text{ Desire Sale} &= \frac{\text{FC} + \text{Desire profit}}{\text{Plv Ratio}} \\ &= \frac{17550 + 5850}{33.\bar{3}\%} \\ &= \frac{23400}{33.\bar{3}\%} \\ &= \boxed{70,200} \end{aligned}$$

$$\begin{aligned} \textcircled{\text{IV}} \text{ MOS} &= \frac{\text{Profit}}{\text{Plv Ratio}} \\ &= \frac{5850}{33.\bar{3}\%} = \boxed{17550} \end{aligned}$$

Q6

$$\begin{aligned} \text{Total Cont.} &= \text{FC} + \text{Profit} \\ &= 9\text{L} + 6\text{L} \\ &= \boxed{15\text{L}} \end{aligned}$$

$$\begin{aligned} \text{Plv Ratio} &= \frac{\text{Cont}}{\text{Sale}} \times 100 \Rightarrow \frac{15\text{L}}{30\text{L}} \times 100 \\ &= \boxed{50\%} \end{aligned}$$

$$\text{MOS} = \frac{\text{Profit}}{\text{Plv Ratio}} = \frac{6 \text{ Lakh}}{50\%} = \boxed{12 \text{ Lakh}}$$

17

$$P/v \text{ Ratio} = \frac{\text{Change in profit}}{\text{Change in sale}} \times 100$$

$$= \frac{10800}{30000} \times 100$$

$$= \boxed{36\%}$$

18

DEEPAK CLASSES
Cost/unit

	10000 unit	12500 unit
V. Cost @ 120	12,00,000	15,00,000
F. Cost @ 30	300,000	300,000
T. Cost	15,00,000	18,00,000
	150/unit	144/unit

Q22

$$\begin{aligned} \text{Cont/ticket} &= 600 - 100 \\ &= \boxed{500/\text{ticket}} \end{aligned}$$

$$\begin{aligned} \text{Passenger} &= 320 \\ \text{Bogie} &= 5 \end{aligned}$$

$$\text{Engine Cost} = 80,000$$

$$\perp \text{ Bogie Cost} = 16,000$$

	Case 1	Case 2	Case 3	Case 4
	1 Bogie [70 P]	3 Bogie [210 P]	4 Bogie [280 P]	5 Bogie [350 P]
EC	80,000	80,000	80,000	80,000
BC	16,000	48,000 (16k x 3)	64,000	(16k x 5) 80,000
Fixed Cost	96,000	128,000	144,000	160,000
Cont/ticket	÷ 500	500	500	500
BEP	192 passenger	256 Pass.	288 Pass	320 Passenger

06

$$\begin{aligned} \text{Cont/Ticket} &= 600 - 0 \\ &= \boxed{600 | \text{ticket}} \end{aligned}$$

	1 Bogie [80P]	4 Bogie [320]
Engine Cost	100,000	100,000
Bogie	20,000	80,000
F. Cost	120,000	180,000
Cont/ticket	600	600
BEP	200 Passenge	300 pass

DEEPAK CLASSES

Remaining Topic to be Cover

- ① Multiple product Break even Analysis (Done)
- ② Differential Cost Analysis (Done)
- ③ Marginal Costing Vs Absorption Costing
(Advance Application)

DEEPAK CLASSES

Multiple product Break even Analysis

Break even point

$$\text{Contribution} = \text{Fixed Cost}$$

No profit No loss

Ex

ABC Ltd ⇒ (Pen - Product)

20,000 unit sold

$$SP = 20/\text{unit}$$

$$VC = 15/\text{unit}$$

$$\left. \begin{array}{l} SP = 20/\text{unit} \\ VC = 15/\text{unit} \end{array} \right\} \text{Cont/unit} = 5$$

$$\text{Fixed Cost} = 50,000$$

$$BEP (\text{unit}) = \frac{50,000}{5}$$

$$= 10,000 \text{ unit}$$

Ex

X V Z Ltd

Headphone, earphone, Speaker

[Multiple product]

$$\text{Total Cost} = 100,000$$

Fixed Cost

40,000

Variable Cost

60,000

(Overall Fixed Cost
All 3 product)

$$BEP (\text{₹}) = \frac{\text{Total Fixed Cost}}{\text{Weighted Avg Plv Ratio}}$$

$$\text{BEP (unit)} = \frac{\text{Total Fixed Cost}}{\text{Weighted Avg Cont/unit}}$$

EX

	Head phone	car phone	Speaker
Sale	1000	500	1500
less: V.C	(600)	(200)	(800)
Cont/unit	400	300	700

Fixed Cost = 40,000
(Total)

Sale Mix (Ratio) = 5 : 3 : 2

(Percentage) = 50% : 30% : 20%

Sale mix company yhe batata hai jab koi
combo product sell krta hai usme 5-HP, 3-EP, 2-S

DEEPAK CLASSES

$$\text{Weighted Avg Cont/unit (Ratio)} = \frac{\text{Contribution per Sale Mix}}{\text{Total Mix}}$$

$$= \frac{(400 \times 5) + (300 \times 3) + (700 \times 2)}{10}$$

$$= \frac{2000 + 900 + 1400}{10} = \boxed{430/\text{unit}}$$

OR

$$\begin{aligned} \text{Weight Avg Cont/unit (percentage)} &= (400 \times 50\%) + (300 \times 30\%) + (700 \times 20\%) \\ &= 200 + 90 + 140 \\ &= \boxed{430/\text{unit}} \end{aligned}$$

$$\text{BEP (unit)} = \frac{\text{Total F.C}}{\text{Weight Avg Cont/unit}} = \frac{40,000}{430} = \boxed{93 \text{ unit}}$$

Product wise Break even

Ratio

$$\text{Headphone} = 93 \text{ unit} \times \frac{5}{10} = 46.5 \text{ unit}$$

$$\text{earphone} = 93 \times \frac{3}{10} = 27.9 \text{ unit}$$

$$\text{Speaker} = 93 \times \frac{2}{10} = 18.6 \text{ unit}$$

Percentage

$$\text{Headphone} = 93 \times 50\% = 46.5 \text{ unit}$$

$$\text{earphone} = 93 \times 30\% = 27.9 \text{ unit}$$

$$\text{Speaker} = 93 \times 20\% = 18.6 \text{ unit}$$

II BEP in Rupees

Ratio

$$\text{Weighted Avg P/V Ratio} =$$

$$\frac{\text{Cont. per sale mix}}{\text{Sale mix}} \times 100$$

$$\text{Sale mix} \rightarrow (\text{Cont/unit} \times \text{Ratio})$$

$$= \frac{2000 + 900 + 1400}{5000 + 1500 + 3000} \times 100$$

$$= \frac{4300}{9500} \times 100 = \boxed{45.263\%}$$

Percentage

$$\text{Weighted Avg P/V Ratio} =$$

$$\frac{(200 + 90 + 140)}{(500 + 150 + 200)} \times 100$$

$$\text{Cont/unit} \times \%$$

$$\text{Sale/unit} \times \%$$

$$= \frac{430}{950} \times 100$$

$$= \boxed{45.263\%}$$

$$\text{BEP (₹)} = \frac{\text{Total Fixed Cost}}{\text{Weighted Avg P/V Ratio}}$$

$$= \frac{40,000}{45.263\%}$$

$$= \boxed{88,372}$$

Product wise B.E.P (₹)

$$\text{Headphone} - 50\% = 44,186$$

$$\text{earphone} - 20\% = 26,512$$

$$\text{Speaker} - 20\% = 17,674$$

Q4

	<u>A</u>	<u>B</u>	<u>C</u>
Sale	100	80	50
(-) V.C	(50)	(40)	(20)
Cont/unit	50	40	30

Weighted Avg
Cont/unit

Cont. per sale mix

$$(50 \times 20\%) + (40 \times 30\%) + (30 \times 50\%)$$

$$= 10 + 12 + 15$$

$$= \boxed{37/\text{unit}}$$

DEEPAK CLASSES

$$\text{BEP} = \frac{\text{Total Fixed Cost}}{\text{Weight Avg Cont/unit}} = \frac{14,80,000}{37} =$$

$$40,000 \left\{ \begin{array}{l} \rightarrow A = 8000 \\ \rightarrow B = 12000 \\ \rightarrow C = 20,000 \end{array} \right.$$

Q2

	A	B
Cont/unit	<u>150</u>	<u>90</u>
Unit/Volume	1200	600

$$\text{Fixed Cost} = 1,17,000 + 39,000$$

$$= \boxed{1,56,000}$$

$$\text{Sale Mix} = 1200 : 600$$

$$= \boxed{2:1}$$

$$\text{Weighted Avg Cont/unit} = \frac{(150 \times 2) + (90 \times 1)}{2 + 1}$$

$$= \frac{300 + 90}{3} = \frac{390}{3}$$

$$= \boxed{130/\text{unit}}$$

$$\text{BEP (unit)} = \frac{1,56,000}{130/\text{unit}} = \boxed{1200 \text{ unit}}$$

Product wise B.E.P

$$A = 1200 \times \frac{2}{3} = 800 \text{ unit}$$

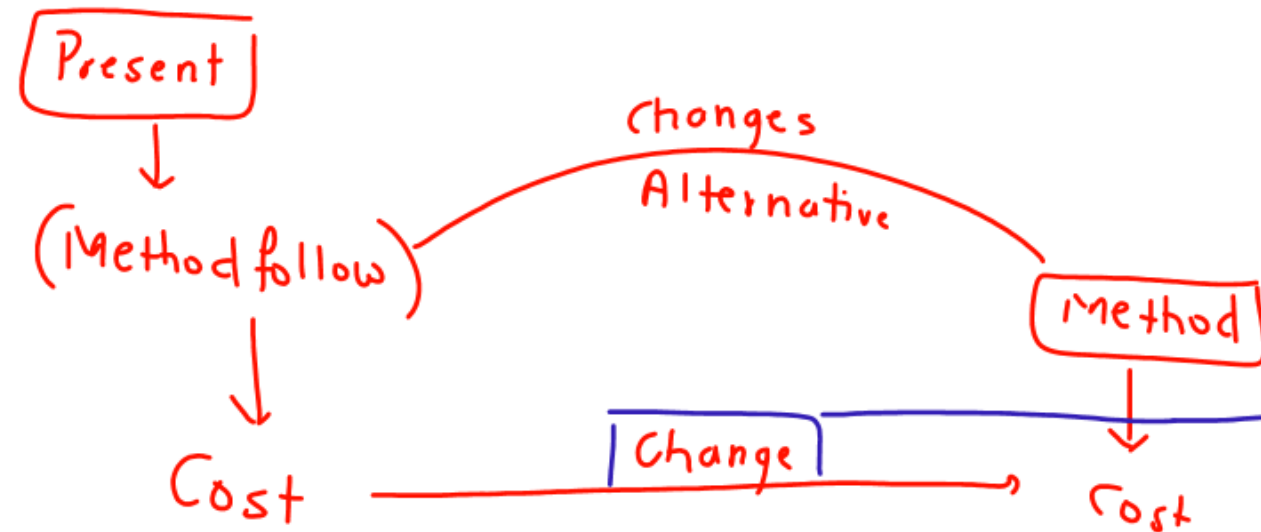
$$B = 1200 \times \frac{1}{3} = 400 \text{ unit}$$

Statement of profit

	A (800)	B (400)	Total (1200)
Cont/unit	150	90	
Total Contribution	1,20,000	36,000	1,56,000
less:- Direct Avoid. FC	(40,000)	(27,000)	(1,17,000)
	30,000	9,000	39,000
less:- Common Fixed cost	-	-	(39,000)
			Nil

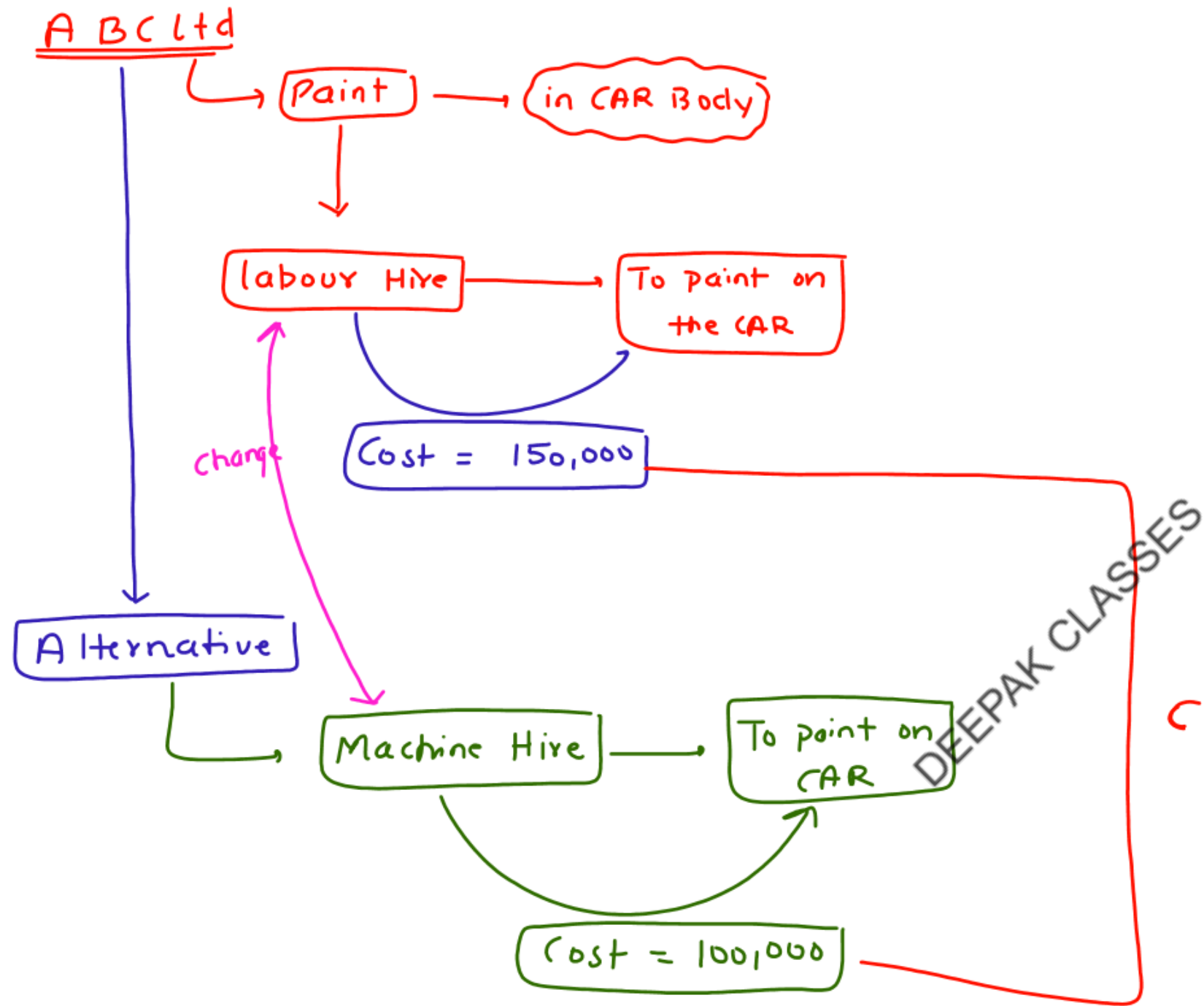
Differential Cost Analysis

- ① Differential Cost is the **change in the cost** which result from the Adoption of an **alternative course** of action.
- ② The alternative action may be arise due to change in **sale volume, price and product mix** (by increasing, reducing or stopping the production of certain items) or **Method** of production, **sale or sale promotion**, or they may be due to **make or Buy**, **take or refuse** decision
- ③ When change in cost occur due to change in the Activity from one level to another, differential cost referred to as **incremental cost** or **decremental cost**.



Method ko change krne se Cost mai
Jab change aota hai usko differential
Cost Analysis khetee hai

EX



$$\begin{aligned} \text{Change} &= 150,000 - 100,000 \\ &= 50,000 \end{aligned}$$

Decremental Differential Cost

Cost ↓
Profit ↑

Q3 Calculating labour & Material Cost per unit

	96% (13500)
Sale	1500,000
less:- Profit @ 10%	(150,000)
Total Cost	1350,000
(-) Fixed Exp	(300,500)
(-) Semi Fixed Exp	(97,500)
(-) Variable Exp	(145,000)
Labour & Mat. Cost	807,000
÷ Total unit	÷ 13500
Labour & Mat Cost / unit	59.77

Statement showing differential cost

Particular	₹ (1500 unit)
Mat & labour Cost (1500 x 59.77)	89,667
Fixed Exp	100
Semi fixed Exp	3000
Variable Exp	4500
Total Differential Cost	97,267

(ii) Export price = $\frac{97,267}{1500} = \boxed{64.84 \text{ / unit}}$

Scanner Question

Q7

$$\textcircled{i} \quad \text{BEP (unit)} = \frac{\text{Fixed Cost}}{\text{Cont/unit}}$$

$$= \frac{2,40,000}{40}$$

$$= \boxed{6000 \text{ unit}}$$

$$\text{Cont/unit} = \text{Sale/unit} - \text{V.C/unit}$$

$$= 230 - (50 + 80 + 60)$$

$$= 230 - 190$$

$$= \boxed{40 \text{ unit}}$$

$$\textcircled{ii} \quad \text{Desire Sale (unit)} = \frac{\text{FC} + \text{D.P}}{\text{Cont/unit}}$$

$$= \frac{2,40,000 + 100,000}{40}$$

$$= \frac{340,000}{40} = \boxed{8500 \text{ unit}}$$

$$= \frac{340,000}{40} = \boxed{8500 \text{ unit}}$$

\textcircled{iii}

$$\text{Cont/unit} = \text{New Sale price} - \text{V.C/unit}$$

$$= (230 - 15) - 190$$

$$= 215 - 190 = \boxed{25 \text{ unit}}$$

$$\text{BEP (unit)} = \frac{240,000}{25} = \boxed{9600 \text{ unit}}$$

DEEPAK CLASSES

Q8

	<u>X</u>	<u>Y</u>	<u>Z</u>
Sale	3L	1.80L	1.20L
(-) V.C	(2.40L)	(1.26L)	(720K)
Cont.	<u>60K</u>	<u>54K</u>	<u>48K</u>
P/v Ratio	20%	30%	40%
V/c Ratio	80%	70%	60%

It is observed that Product X has least P/v Ratio as compare to Product Y & Z So it advice to the company to Sale more product for Y & Z as compare to X to give effect on profit

Increase the sale of Y & Z by 60000 each
decrease the sale of X by 120,000

	<u>X</u>	<u>Y</u>	<u>Z</u>	<u>Total</u>
Sale	180,000	240,000	180,000	600,000
(-) V.C	(144,000)	(168,000)	(108,000)	(420,000)
Contribution	36,000	72,000	72,000	180,000
(-) Fixed Cost				(81,000)
Profit				<u>99,000</u>

DEEPAK CLASSES

Q13

	<u>16000 unit</u>	<u>40,000 unit</u>
Sale @ 30/unit	480,000	1200,000
Loss/Profit	(160,000)	<u>320,000</u>

$$\begin{aligned} P/V \text{ Ratio} &= \frac{320,000 - (-160,000)}{12L - 4.80L} \times 100 \\ &= \frac{480,000}{720,000} \times 100 \\ &= \boxed{66.67\%} \end{aligned}$$

Now,

$$\text{Contribution} - FC = \text{Profit}$$

$$800,000 - FC = 320,000$$

$$8L - 3.20L = FC$$

$$\boxed{\text{Fixed Cost} = 480,000}$$

$$\textcircled{1} \text{ BEP } (\text{₹}) = \frac{480,000}{66.66\%} = \boxed{720,000}$$

$\textcircled{2}$ Statement of profit (unit = 50k)

	₹
Sale (50k x 30)	= 15,00,000
Contribution (66.66%)	= 10,00,000
(-) Fixed Cost	= (4,80,000)
	<hr/>
Profit	5,20,000
	<hr/>

DEEPAK CLASSES

Pending Question in Scanner

05, 09, 010, ~~011~~, 012, 014, ~~015~~, ~~016~~, ~~019~~, ~~020~~, 021

HW :- ~~11, 15, 16~~ *

Q11 Statement of profit

	40% (10,000)	50% (12,500)
Sale	200,000	242,500
(-) Variable Cost (Mat + lab + OH) @ 15/unit	(150,000)	(187,500)
Contribution	50,000	55,000
(-) Fixed cost @ 3/unit	(30,000)	(30,000)
Profit	20,000	25,000

$$\text{Cont/unit} = \frac{55,000}{12,500} = \boxed{4.4 \text{ unit}} \text{ at } 50\%$$

$$= \frac{50,000}{10,000} = \boxed{5 \text{ unit}} \text{ at } 40\%$$

(11)
$$\text{BEP} = \frac{\text{Fixed}}{\text{Cont/unit}}$$

At 40%

$$\text{BEP} = \frac{30,000}{5} = \boxed{6,000 \text{ unit}}$$

At 50%

$$\text{BEP} = \frac{30,000}{4.4} = \boxed{6,818 \text{ unit}}$$

Q15

$$\begin{aligned}\text{Variable Cost} &= 1760,000 - 800,000 \\ &= 960,000\end{aligned}$$

$$\begin{aligned}\text{Contribution} &= 1600,000 - 960,000 \\ &= \boxed{640,000}\end{aligned}$$

$$\begin{aligned}\textcircled{1} \text{ (i) P/V Ratio} &= \frac{640,000}{1600,000} \times 100 \\ &= \boxed{40\%}\end{aligned}$$

$$\begin{aligned}\text{(ii) Break even Sale} &= \frac{800,000}{40\%} \\ &= \boxed{20 \text{ Lakh}}\end{aligned}$$

$$\text{BEP (unit)} = \frac{20 \text{ Lakh}}{\text{₹100 (SP)}} = \boxed{20,000 \text{ unit}}$$

②

$$\begin{aligned}\text{Additional sale to Cover Adv. Cost} &= \frac{\text{Adv. Cost}}{\text{P/V Ratio}} \\ &= \frac{400,000}{40\%} = \boxed{10,00,000}\end{aligned}$$

③

$$\begin{aligned}\text{Fixed Cost} &= 8L + 4L \\ &= \boxed{1200,000}\end{aligned}$$

$$\text{BEP (unit)} = \frac{\text{Fixed Cost}}{\text{Cont/unit}}$$

$$20,000 = \frac{1200,000}{\text{Cont/unit}}$$

$$\begin{aligned}\text{Cont/unit} &= \frac{12L}{20k} \\ &= \boxed{60/\text{unit}}\end{aligned}$$

$$\text{SP/unit} = \text{V.C/unit} + \text{Cont/unit}$$

$$\begin{aligned}\text{SP/unit} &= 60 + 60 \\ &= \boxed{120/\text{unit}}\end{aligned}$$

DEEPAK CLASSES

Q16

In 2018

$$\text{P/v Ratio} = 50\%$$

$$\text{v/c Ratio} = 50\%$$

$$\begin{aligned}\text{Variable Cost} &= 930,000 \times 50\% \\ &= \boxed{465,000}\end{aligned}$$

$\begin{aligned}\text{Sale quantity} &= \text{Sale quantity} \\ \text{level in 2018} &= \text{level in 2019}\end{aligned}$
--

$$\begin{aligned}\text{Variable Cost} &= 465,000 \\ \text{in 2019}\end{aligned}$$

In 2019

$$\text{P/v Ratio} = 38\%$$

$$\text{V/c Ratio} = 62\%$$

$$\textcircled{1} \text{ Total Sale} \times \text{v/c Ratio} = \text{Variable Cost}$$

$$\text{Total Sale} \times 62\% = 465,000$$

$$\text{Total Sale} = \frac{465,000}{62\%} = \boxed{750,000}$$

$$\text{BEP Ratio} = 100\% - \text{Mos (Ratio)}$$

$$= 100\% - 22\%$$

$$= \boxed{78\%}$$

$$\textcircled{3} \text{ Break even Sale} = 750,000 \times 78\% = \boxed{585,000}$$

$$\textcircled{2} \text{ BES} = \frac{\text{FC}}{\text{P/v Ratio}}$$

$$585,000 = \frac{\text{FC}}{38\%}$$

$$\text{Fixed Cost} = 585,000 \times 38\%$$

$$= \boxed{2,22,300}$$

Q19

Statement of profit

Particular	(50,000 unit)	
	2020	2021
Sale	50 lach	50 lach
less:- Variable Cost		
D. Mat. @ 36	18 L	18.90 L - 37.8
D. labour @ 30	15 L	16.50 L - 33
Work o/H @ 5	2.5 L	2.5 L - 5
Sale o/H @ 1	50k	50k - 1
Contribution	14,00,000	11,60,000
less:- Fixed Cost		
Work o/H @ 5	2.5 L	2.65 L
Sale o/H @ 3	1.5 L	1.59 L
Profit	10,00,000	7,36,000

① $BEP(\text{unit}) = \frac{\text{Fixed Cost}}{\text{Cont/unit}}$

in 2021

$$= \frac{424000}{23.2}$$

$$= 18,276 \text{ dozen}$$

Profit in 2021 = 736,000

③

	60,000 (unit)
Sale	59,32,000
(-) V.C 76.8/unit	46,08,000
Contribution	13,24,000
(-) Fixed Cost	424,000
Profit	900,000

In 2021

	₹
60,000 unit =	59,32,000
50,000 unit =	50,00,000
<u>10,000 unit</u>	<u>9,32,000</u>

$$\text{Per unit selling price} = \frac{9,32,000}{10,000}$$

$$= \boxed{93.2 \text{ / unit}}$$

↓
(Minimum S.P)

Q20

①

Statement of profit

15,000 unit

Particular	Current year (₹)
Sale @ 378/unit	56,70,000
less:- <u>Variable cost</u>	
D. Mat. @ 168	(25,20,000)
D. labour @ 42	(6,30,000)
Variable OH @ 16.80	(2,52,000)
Contribution	22,68,000
less:- Fixed cost	(19,60,000)
Profit for C.Y	3,08,000

$$P/V \text{ Ratio} = \frac{22,68,000}{56,70,000} \times 100 = \boxed{40\%}$$

(11)

Fourth Comming year

New D. Mat = 168 + 7.5% = 180.6

New D. Labour = 42 + 10% = 46.2

New Variable o/H = 16.80 + 5% = 17.64

New Fixed Cost = 19,60,000 + 3% = 20,18,800

P/V Ratio same
As C.Y = 40%

First

P/V Ratio = $\frac{\text{Contribution}}{\text{Sale}} \times 100$

40% = $\frac{\text{Sale} - \text{Variable Cost}}{\text{Sale}}$

40% = $\frac{\text{Sale}}{\text{Sale}} - \frac{\text{V.C}}{\text{Sale}}$

$0.40 = 1 - \frac{\text{V.C}}{\text{Sale}}$

$\frac{\text{V.C}}{\text{Sale}} = 1 - 0.40$

$\frac{\text{V.C}}{\text{Sale}} = 0.60$

$\text{Sale} = \frac{\text{V.C}}{0.60}$

$\text{Sale} = \frac{180.6 + 46.2 + 17.64}{0.60}$

$\text{Sale} = \frac{244.44}{0.60} = \boxed{407.4}$

Alternative

P/V Ratio = 40%

V/c Ratio = 60%

DEEPAK CLASSES

$$\text{Variable Cost} = \text{Total Sale} \times \text{V.C Ratio}$$

(unit)

$$244.44 = \text{Total Sale} \times 60\%$$

$$\frac{244.44}{0.60} = \text{Total Sale}$$

$$\text{Total Sale / unit} = 407.7$$

(ii) C.Y Profit = 308,000

$$\text{Fixed Cost} = 20,18,800$$

$$\text{Total Cost} = 23,26,800$$

Assuming

Selling Price Not change

$$\text{So, Now S.P} = 378/\text{unit}$$

$$\text{Cont} = 378 - 244.44$$
$$= 133.56/\text{unit}$$

$$\text{Unit to be Sold to earn profit } 308000 = \frac{23,26,800}{133.56}$$

$$= 17,422 \text{ unit}$$

Pending Question

~~05~~, ~~09~~, 010, ~~02~~, 014, ~~021~~

05

NC

NC

Statement of profit

(20,000 unit)

Particulars	£
Sale @ 20/unit	400,000
less:- <u>Variable Cost</u>	
D. Material @ 9	(180,000)
D. Labour @ 3	(60,000)
V. OH @ 3	(60,000)
Total Contribution	100,000
less:- Fixed Cost (B/F)	(80,000)
Profit (5% on sale)	20,000

DEEPAK CLASSES

Statement showing evaluating the purposes

	20 unit	20k unit	24000 unit SP = 19	19000 unit SP = 22
	Proposal (i)	(ii)	(iii)	(iv)
Sale @ 20	400,000	400,000	456,000	418,000
(-) <u>Variable Cost</u>				
D. Material @ 9	(300,000) } → 15 - 1 = 14	(280,000)	(360,000)	(285,000)
D. Labour @ 3				
Variable OH @ 3				
Total Contribution	100,000	120,000	96,000	133,000
less:- Fixed Cost (80k - 12k)	(68,000)	(80,000)	(80,000)	(80,000)
Profit	32,000	40,000	16,000	53,000

Comment

It is advice to the company to Accept the 4th proposal, So that you will get Extra profit of 33000 [53000 - 20,000]

Q9 Present situation

Sale / unit	=	₹ 40
less:- Variable Cost		(32)
[16 + 12 + 4]		
Cont / unit		<u>8</u>

Total Contribution = 720,000
[90,000 unit x 8]

Profit = Contribution - Fixed Cost
(Present)
= 720,000 - 500,000
= 220,000

(a) Selling price reduce by 5%.

New S.P (40 - 5%) = ₹ 38

less:- Variable Cost

Mat	16	
Conv.	12	
Dealer	<u>3.8</u>	(31.8)
[38 x 10%]		
Cont / unit		<u>6.2 / unit</u>

DEEPAK CLASSES

unit to be sold to maintain present profit

No. of unit = $\frac{720,000}{6.2}$
= 1,16,129 unit

(b) Dealer margin increase by 25%.

Sale	=	40
less: Variable Cost		
D. Mat		16
Conversion		12
Dealer Margin		5
[4 + 25%]		<u>7</u>
Cont/unit		<u>7</u>

unit to be sold to maintain present profit

$$\begin{aligned}\text{No. of unit} &= \frac{720,000}{7} \\ &= \boxed{102,857 \text{ unit}}\end{aligned}$$

It is Recommended to accept the 2nd proposal where increase in dealer margin by 25% over Existing Rate so that you will get higher Contribution from lower sale unit to achieve targeted profit. lower sale unit help us to lower Financing Requirement

DEEPAK CLASSES

Q10 = Based on Make & Buy decision

Q14 = Based on limiting key Factor

Q12

$$\text{Total Fixed Cost} = 11,50,000$$

$$\text{Total V.C/unit} = 143/\text{unit}$$

$$\text{S.P/unit} = 190/\text{unit}$$

Cont/unit

$$\frac{47/\text{unit}}$$

$$\textcircled{1} \quad \text{BEP (unit)} = \frac{11,50,000}{47}$$

$$= \boxed{24,468 \text{ unit}}$$

Q11

If Company product = 100,000 unit
Minimum S.P = ?

$$\text{Selling price} = \text{V.C/unit} + \text{FC/unit}$$

$$= 143/\text{unit} + \frac{11,50,000}{100,000}$$

$$= 143 + 11.50$$

$$= \boxed{154.5/\text{unit}}$$

Q1

unit to
be produce

$$= \frac{\text{FC} + \text{DP}}{\text{Cont/unit}}$$

$$= \frac{11,50,000 + 30,00,000}{47}$$

$$= \boxed{88,298 \text{ unit}}$$

DEEPAK CLASSES

Q21 [Dec 22 paper] - (2016)
↳ [Homework]

DEEPAK CLASSES

Marginal Costing Vs Absorption Costing

Ex

4 Friend → Trip

CAR = 20,000
 Food = 10,000
 Room = 10,000

Total Cost = 40,000

[Per person Cost = 10,000]

One More Friend

CAR = 20,000 — FC
 Food = 12,000
 Room = 13,000] — V.C

Total Cost = 45,000

Per person Cost = $\frac{45,000}{5}$
 = 9,000

↓
 Absorption Costing

(New Friend ke aane ki wajah se jo Cost Incurred ho rhi hai shift utna hi charge karo)

Food = 2,000
 Room = 3,000] V.C

5,000
 (charge)

↓
 Marginal Costing

Cost sheet as per Absorption Costing

Particular	₹
Sale (A)	xxxx
<u>Total Cost</u>	
Direct Mat. Consumed	xxx
Direct Labour	xxx
Variable manff" o/H	xxx
Fixed manff" o/H	xxx
Cost of production	xxxx
Add:- o/s of Finished goods / WIP	xxx
less:- c/s of Finished goods / WIP	(xxx)
Cost of Good sold	xxxxx
Add:- under absorption of manff" o/H	xxx
less:- over absorption of manff" o/H	(xxx)
Add:- Administration o/H	xxx
Add:- S & D o/H	xxx
Total Cost (B)	xxxxx
PROFIT (A-B)	xxxxx

Cost sheet as per marginal Costing

Particular	₹
Sale (A)	xxxx
<u>Variable Cost</u>	
Direct Mat. Consumed	xxx
Direct Labour	xxx
Variable manff" o/H	xxx
Cost of Good produce	xxxx
(+) o/s of Finished good	xxx
(-) c/s of Finished good	(xxx)
Cost of Good sold	xxxxx
(+) Variable o/H → Administration, S & D o/H	xxx
Total variable Cost (B)	xxxxx
Contribution (A-B)	xxxxx
(-) Fixed o/H → Production, Administration, S & D o/H	(xxx)
PROFIT	xxxxx

011

Cost sheet as per Absorption Costing

Particular	₹
Sale (4000 X 10) (A)	<u>40,000</u>
<u>Total Cost</u>	
Direct Mat. Consumed	10,000
Direct Labour	10,000
Variable manff ⁿ o/H	10,000
Fixed manff ⁿ o/H	15,000
Cost of production (5000 unit) ←	<u>45,000</u>
Add:- o/s of Finished goods	—
less:- c/s of Finished goods (1000 X 9)	<u>(9,000)</u>
Cost of Good sold	<u>36,000</u>
Add:- under absorption of manff ⁿ o/H	—
less:- over absorption of manff ⁿ o/H	—
Add:- Administration o/H	—
Add:- S & D o/H	—
Total Cost (B)	<u>36,000</u>
PROFIT (A-B)	<u>4,000</u>

Cost sheet as per marginal Costing

Particular	₹
Sale (A)	<u>40,000</u>
<u>Variable Cost</u>	
Direct Mat. Consumed	10,000
Direct Labour	10,000
Variable manff ⁿ o/H	10,000
Cost of Good produce (5000 unit) →	<u>30,000</u>
(+) o/s of Finished good	—
(-) c/s of Finished good (1000 X 6)	<u>(6,000)</u>
Cost of Good sold	<u>24,000</u>
(+) Variable o/H → Administration, S & D o/H	—
Total variable Cost (B)	<u>24,000</u>
Contribution (A-B)	<u>16,000</u>
(-) Fixed o/H → Production, Administration, S & D o/H	<u>(15,000)</u>
PROFIT	<u>1,000</u>

Cost sheet as per Absorption Costing

Particular	₹
Sale (A)	100,000
<u>Total Cost</u>	
Direct Mat. Consumed	60,000
Direct Labour	
Variable manff" o/H	
Fixed manff" o/H	20,000
Cost of production 20,000 →	80,000
Add:- o/s of Finished goods	-
less:- c/s of Finished goods	-
Cost of Good sold	80,000
Add:- under absorption of manff" o/H	-
less:- over absorption of manff" o/H	-
Add:- Administration o/H	-
Add:- S & D o/H	-
Total Cost (B)	80,000
PROFIT (A-B)	20,000

Cost sheet as per marginal Costing

Particular	₹
Sale (A)	100,000
<u>Variable Cost</u>	
Direct Mat. Consumed	60,000
Direct Labour	
Variable manff" o/H	
Cost of Good produce 20,000 unit →	60,000
(+) o/s of Finished good	-
(-) c/s of Finished good	-
Cost of Good sold	60,000
(+) Variable o/H → Administration, S & D o/H	-
Total variable Cost (B)	60,000
Contribution (A-B)	40,000
(-) Fixed o/H → Production, Administration, S & D o/H	(20,000)
PROFIT	20,000

Cost sheet as per Absorption Costing (4L unit)

Particular	₹
Sale [387500 x 64] (A)	2.48 Cr
<u>Total Cost</u>	
Direct Mat. Consumed] (4L x 32) → 1.28 Cr
Direct Labour	
Variable manff" o/H	
Fixed manff" o/H 4L unit →	24 L
Cost of production (400,000 unit) →	152,00,000
Add:- o/s of Finished goods (50k x 38)	19 L
less:- c/s of Finished goods (62500 x 38)	(23,75,000)
Cost of Good sold	147,25,000
Add:- under absorption of manff" o/H	600,000
less:- over absorption of manff" o/H	—
Add:- Administration o/H	—
Add:- S & D o/H (F + V)	57,20,000
Total Cost (B)	2,10,45,000
PROFIT (A - B)	37,55,000

Cost sheet as per marginal Costing

(80%)

Particular	₹
Sale (387500 x 64) (A)	2.48 Cr
<u>Variable Cost</u>	
Direct Mat. Consumed] (400,000 unit x 32)
Direct Labour	
Variable manff" o/H	
Cost of Good produce 400,000 unit	1.28 Cr
(+) o/s of Finished good [50,000 x 32]	16 L
(-) c/s of Finished good [62,500 x 32]	(20 L)
Cost of Good sold	1.24 Cr
(+) Variable o/H → Administration, S & D o/H	37.20 L
Total variable Cost (B)	1,61,20,000
Contribution (A - B)	86,80,000
(-) Fixed o/H → Production, Administration, S & D o/H	(50,00,000)
PROFIT	36,80,000

WN Calculating cl's of FG

Unit produce	=	400,000
(+) o/s FG	=	<u>50,000</u>
Total unit		450,000
(-) Sale		<u>(387,500)</u>
cl's of FG		<u>62,500</u>

Absorption Rate of
fixed production
OH (at 80%)

$$= \frac{30,00,000}{500,000}$$
$$= \boxed{6/\text{unit}}$$

Fixed Cost at
4L unit

$$= 4L \times 6$$
$$= \boxed{24,00,000}$$

Under absorption
of fixed production
OH

$$= 30L - 24L$$
$$= \boxed{6L}$$

DEEPAK CLASSES

Pending question

~~Q.3~~, ~~Q.4~~, ~~Q.5~~, (Q.21 - scanner)

→ (Maximum Profit)

	60%	70%	80%	90%	100%
Unit	<u>30,000</u>	<u>35,000</u>	<u>40,000</u>	<u>45,000</u>	<u>50,000 unit</u>
Sale per unit	0.95	0.90	0.85	0.75	0.60
Total Sale	28,500	31,500	34,000	33,750	30,000
Less:- Variable Cost @ 0.20/unit	(6,000)	(7,000)	(8,000)	(9,000)	(10,000)
Contribution	22,500	24,500	26,000	24,750	20,000
Less:- Fixed Cost	(15,000)	(15,000)	(15,000)	(15,000)	15,000
Profit	7,500	9,500	11,000	9,750	5,000

DEEPAK CLASSES

↓
Highest Profit

Q15

Current data

SP/unit = 40

Mat/unit = 15

V.C/unit = 9

FC = 18L

} ⇒ 24/unit

First proposal :- S.P Reduce by 15%

New S.P = 34/unit

(-) V.C/unit = 24/unit

[15 + 9]

Cont/unit 10/unit

Desire sale (unit) = $\frac{FC + \text{Desire profit}}{\text{Cont/unit}}$

= $\frac{18L + 5L}{10} = \boxed{230,000 \text{ unit}}$

Maximum Capacity of plant = 200,000 unit

So, It is clear that First proposal is Not suitable for us. because it Exceed the plant Capacity

Second proposal :- Sale promotion = 2L

SP = 40

Vc = 24

Cont. 16/unit

New FC = 18L + 2L
= 20L

D.S (unit) = $\frac{FC + D.P}{\text{Cont/unit}}$

= $\frac{20L + 5L}{16}$

= 156,250 unit

Its advice to the Company to the Accept the second proposal because it give improvement in plant Capacity & also give a profit of 500,000.

DEEPAK CLASSES

Q21 (Scanner)

At 50% Unit produce = 18000 unit

At 100% Unit Capacity = 36000 unit

$$SP = 100$$

$$P/V \text{ Ratio} = 40\%$$

$$\text{Contribution} = 40$$

$$\text{Variable Cost} = \underline{60}$$

$$\text{Variable Cost} = D.M + D.W + V.O/H + \text{Variable part of semi Variable O/H}$$

$$60 = 30 + 20 + 8 + \text{Variable part of S.M O/H}$$

$$\text{Variable part of S.V. O/H} = \underline{2/\text{unit}}$$

$$\begin{aligned} \text{Variable Cost under S.V. O/H} &= 18000 \times 2 \\ &= \boxed{36000} \end{aligned}$$

$$\text{Total semi-Variable O/H} = V.O/H + F.O/H$$

$$96000 = 36000 + F.O/H$$

$$\begin{aligned} \text{Fixed O/H part in Semi-Variable O/H} &= \underline{60,000} \end{aligned}$$

$$\begin{aligned} \text{Total Fixed Cost} &= \text{Fixed O/H} + \text{Fixed part in semi-Variable overhead} \end{aligned}$$

$$= 240,000 + 60,000$$

$$= \boxed{300,000}$$

(11) Let the sale unit be x_1

$$\text{Desire sale (unit)} = \frac{FC + D.P}{\text{Cont/unit}}$$

$$x = \frac{300,000 + (28 \times x)}{40}$$

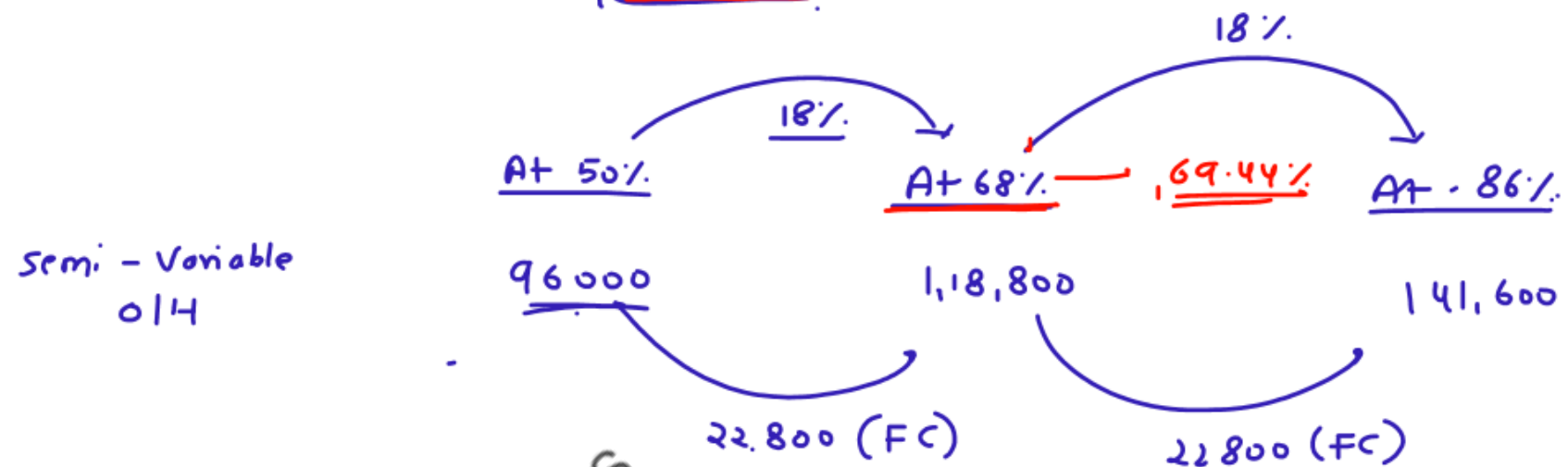
$$40x - 28x = 300,000$$

$$12x = 300,000$$

$$x = 25,000 \text{ unit}$$

$$\text{Capacity utilization} = \frac{25,000 \text{ unit}}{36,000 \text{ unit}} \times 100$$

$$= 69.44\%$$



$$\begin{aligned} \text{Total semi variable OH} &= 96,000 + 22,800 + 22,800 \\ &= 1,41,600 \end{aligned}$$

Assumption as per suggest Answer

every 18% increase in capacity or any part thereof the cost will 22,800 so that cost is only fixed cost there is no variable cost in increment part

$$\begin{aligned} \text{Fixed part in semi variable OH} &= 60,000 + 22,800 + 22,800 \\ &= 1,05,600 \end{aligned}$$

$$\text{Total fixed cost} = 240,000 + 1,05,600 = 345,600$$

$$\text{Desire Sale} = \frac{\text{FC} + \text{Desire profit}}{\text{Cont/unit}}$$

$$x = \frac{345600 + 28x}{40}$$

$$40x - 28x = 345600$$

$$12x = 345600$$

$$x = 28800 \text{ unit}$$

$$\textcircled{\text{iii}} \quad \left. \begin{array}{l} \text{Total Capacity} = 36000 \text{ unit} \\ \text{At } 80\% \text{ level} = 28800 \text{ unit} \end{array} \right\} 80\%$$

$$\begin{aligned} \text{Capital employed} &= \text{Fixed} + \text{Working} \\ &= 53,85,600 + 20\% \text{ of Sale} \end{aligned}$$

let the SP per unit x

$$\text{Sale} = \text{Variable Cost} + \text{Fixed Cost} + \text{Profit}$$

$$(28800 \times x) = (28800 \times 60) + 345,600 + 25\% \left[\underbrace{53,85,600 + 20\% \cdot 28800x}_{\text{CP}} \right]$$

$$28800x = 17,28,000 + 345,600 + 0.25 [53,85,600 + 5760x]$$

$$28800x = 20,73,600 + 1346,400 + 1440x$$

$$28800x - 1440x = 34,20,000$$

$$27360x = 34,20,000$$

$$x = \frac{34,20,000}{27,360} = 125 \text{ per unit}$$